

Session Overview

- Introduction to Impact 100
- Grant Eligibility
- Grant Process Overview
- Letter of Intent Walkthrough
- Application Considerations





Our Vision

To be a significant catalyst for creating an equitable thriving community for all.

Our Mission

The women of Impact 100 dramatically improve lives in our Greater Cincinnati community by collectively funding transformational grants that make a lasting impact.



Our Guiding Principles

Empower Women as Philanthropists

We empower women to be informed philanthropists and learn about nonprofits addressing needs in our community.

Invest in Local, Transformational Change

We award large transformational grants to local projects and organizations.

Champion Equity and Representation

We advocate for equity, representation of those served, and partnerships in our grantmaking process.

Ensure Every Dollar Fuels Impact

100% of membership dollars go to grants and awards as selected by the members.

Build Community Where Every Woman Belongs

We invite, welcome, respect and connect women of all backgrounds.

Practice Transparency & Continuous Improvement

We listen, learn, and innovate for continuous improvement.



- Since 2001 over 75 chapters established around the world
- Investing over \$160,000,000 to improve lives through collective giving
- Over \$7,700,000 donated in the Cincinnati region since 2001





- Each woman donates \$500-\$1500 to collectively award large grants to impactful organizations
- Women engage in a variety of ways including LOI/application reviews, financial assessments, communications, volunteering, etc.





Grant Eligibility

Organization:

Eligibility

- Must be a 501(c)(3) or 509(a) status from the IRS.
- Must be providing services aligned with an Impact 100 Focus Area.

The proposed program or project:

- addresses a defined community need;
- operates for a defined duration;
- has defined, measurable goals;
- provides services in 1 or more counties in the 10-county Tri-State area (Hamilton, Brown, Adams, Clermont, Butler, Warren, Dearborn, Kenton, Campbell, or Boone counties in Ohio, Eastern Indiana, and Northern Kentucky);
- is a capital, start-up, technology, or program expansion project; and
- utilizes the full \$100,000 grant over a 1-3 year period.

Not funded:

- Recent grant recipients (2022-2025)
- Impact 100 does NOT accept grant applications that are for endowments, current operating expenses, partisan activities or programs, completed projects, individual churches, indigent care subsidy, travel, loans, or individuals.
- Funds cannot be regranted to other non-profit organizations.

Focus Areas



Culture

Cultivate, develop, educate and improve the cultural climate.



Education

Further the ability to educate and improve education.



Environment Preservation, & Recreation

Preserve, enhance, revitalize or restore facilities and surroundings.



Family

Strengthen and enhance the lives of children and families.



Health & Wellness

Positively impact the mental or physical health and wellness of people.





Grant Process Overview





2025 Grant Review Funnel





Qualities of a Strong Proposal

Project	Compelling Need? Clear Solution?
Organization	Appropriate? Confident in ability to deliver?
Transformational Impact	New, bold, and/or innovative?
Community Voice & Representation	Proximate to issue and people? Advancing diversity & belonging in org and community?
Financial Health	Good stewards of Impact 100 funds?



Letters of Intent

Key Dates	Applicant	Impact 100
Open: 11/3Webinars: 11/3, 11/10Due: 12/10	Complete LOIAttend webinarsExplore other resources on website	Grant Review Teams (GRTs) review LOIs and select a subset to invite for full application

LOI Content

- General organization and project information
- 6 narrative questions about org and project
- 4 project budget questions
- Supplemental information:
 - IRS determination letter



Full Applications

Key Dates	Applicant	Impact 100
Notification: 2/6Open: 2/6Webinar: 2/11Due: 2/27	Complete applicationAttend webinar	Grant Review Teams (GRTs) review applications and select a subset to invite for site visits

Full Application Content

- General organization and project information
- 12 narrative questions about org and project
- 6 financial and project budget questions

- Supplemental info:
 - Board list and org chart
 - 3 years of financial reports (balance sheet and P&L)
 - Audit and 990
 - Current year organization budget
 - Project budget



Site Visits

Key Dates	Applicant	Impact 100
 Notification: early April Start: mid-April End: early May 	 Host 5-10 Impact 100 GRT Members for a 1-hour meeting Answer financial questions from CIRC 	 Community Investment Review Committee (CIRC) reviews financials; submits questions to applicants GRTs conducts site visits; proposes finalist candidates Board selects and ratifies finalist slate



Finalists

Key Dates	Applicant	Impact 100
 Notification 5/29 Meet the Finalists (MTF) 6/18 Videotaping 7/27 (tentative) 	 Attend Meet the Finalists, speak briefly about org and proposal Prepare 4-min pitch speech for videotaping (with optional professional coach) Additional deliverables: Logos Photos for video 1-page exec summary Wish list Attend 1-2 Zoom meetings 	 Communicate with finalists and assist with preparation activities Plan and host MTF event Plan and coordinate video filming Gather finalist deliverables Publish videos and executive summaries to Impact 100 members for ballot selection of awardees



Awardees

Key Dates	Applicant	Impact 100
 Notification 8/27 (tentative) Annual Awards Celebration (AAC) 9/15 	 Attend 1-2 Zoom meetings Gather and provide registration information for AAC attendees Complete grant agreements Attend AAC and celebrate! Share the good news! 	 Communicate with finalists and assist with preparation activities Complete grant agreements Plan and host AAC event





LOI Walkthrough

LOI Sections

Organizational Information

Project/Program
Proposal

Transformational Impact

Community Voice & Representation

Organization/Strategic Fit

Financial: Project Budget

Authorization & Acknowledgements



Organization Information

Organization name/address/phone/year founded	
Employer Identification Number (EIN)	
UPLOAD: IRS Determination Letter (.pdf)	
Organization's annual operating budget	
LOI Contact name, title, phone, email	
Executive director name, title, phone, email	
Organization Vision & Mission Statement (500 char)	
Organization Core Programs & Services (500 char)	
Impact 100 Focus Area Alignment	



Project/ Program Proposal

Project/Program Title

Type of Request

- New Initiative/Project Start-up
- Expansion of Existing Program/Project
- Capital (e.g., building renovation; purchase of assets such as van, commercial kitchen equipment, etc.)
- Technology (e.g., large purchase of hardware, purchase/ configuration of software, etc.)

Counties that will be served by this project or program

- OH: Adams, Brown, Butler, Clermont, Hamilton, Warren
- KY: Boone, Campbell, Kenton
- IN: Dearborn
- Other

What problem/issue/community need are you addressing? (1000 char)

Briefly describe your project/program in 2-3 sentences (500 char)



Transformational Impact



How is your project/program transformative and addressing community issues at a systemic level? (1000 characters)



How many individuals do you plan to impact or engage with the project/program? Describe the depth and/or breadth of impact anticipated. (1000 characters)



Community Voice & Representation



Briefly describe the demographics of those you serve (i.e., race/ethnicity, age, gender, location, sexual orientation, (dis)ability) and how disparities among these populations are addressed by your organization and programs. (1000 characters)



Organization Strategic Fit



Where does this project fit within your organizational strategy and vision? (1000 char)



Financial: Project Budget

An Impact 100 grant is \$100,000 that can be used over a 1–3-year period starting no earlier than 10/1/26 (can start later). With that in mind ...

- Over what timeframe do you anticipate using the grant?
 - 1 year
 - 2 years
 - 3 years
 - Not yet sure
- What is the total budget for the project/program over that same timeframe?
- Describe how you anticipate Impact 100 funds being used. Describe major categories of spending such as salaries, equipment, marketing, construction, etc. (1000 char)
- If the total project/program budget exceeds \$100,000, how will additional funding be secured? (1000 char)



Financial: Project Budget **EXAMPLE**

For example, ABC Org is launching a new program and is seeking Impact 100 funds to support the first 3 years of operation. The total expected project budget for those 3 years is \$250,000 (\$50,000 in Y1, \$75,000 in Y2, and \$125,000 in Y3). An Impact 100 grant, if awarded, would provide \$100,000 towards this program launch.

Over what **timeframe** do you anticipate using the grant?

- 1 year
- 2 years
- 3 years
- Not yet sure

What is the **total budget** for the project/program over that same timeframe? \$250,000

Describe how you anticipate Impact 100 funds being used.

Most of the funds would go towards a part-time social worker that would increase to full-time by Y3. Other anticipated expenses include marketing, and training materials....

If the total project/program budget exceeds \$100,000, how will **additional funding** be secured?

We are also seeking additional funding from ABC Foundation and XYZ Foundation. We have recently increased our fundraising team with an additional resource to focus on individual giving and anticipate the increased giving to go towards this program....



Authorization & Acknowledgements





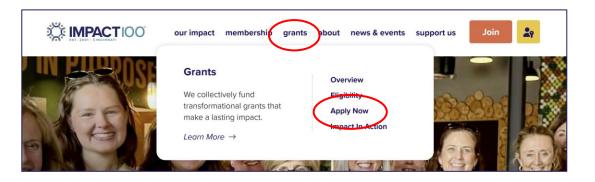
Confirm Executive Director and/or Board President are aware of application

Declare any current or pending legal conflicts

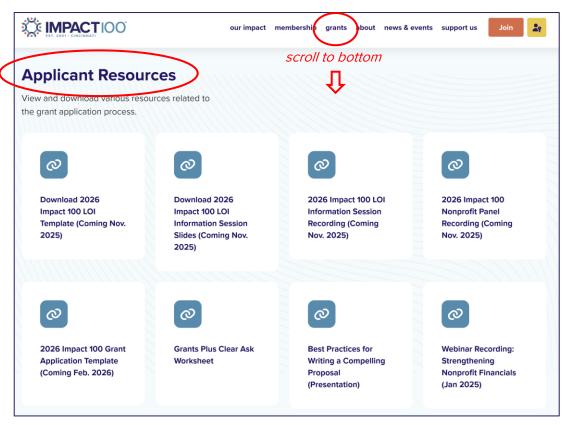


Apply Online

- 1. Go to the Impact 100 website: www.impact100.org
- 2. Hover over "grants" tab, then click "Apply Now"



3. Also check out additional resources provided at the bottom of the Grants page

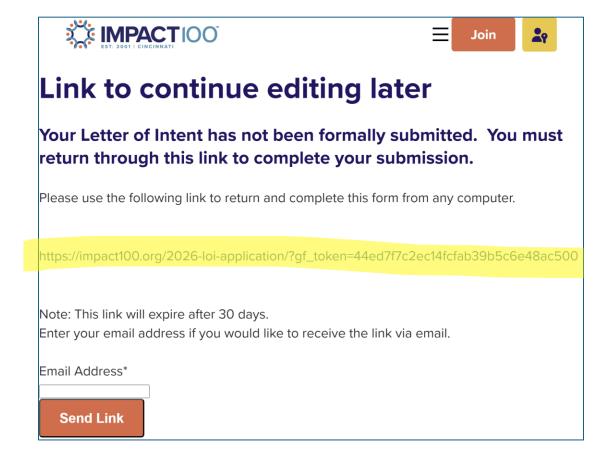




Save LOI in Progress

- To save work in progress, click Save & Continue, and enter your email address.
- To avoid having to save work in progress, we strongly recommend using the provided LOI Template.doc to prepare all your answers, then copy & paste the content into the online form in one session.

(Template available on Impact 100 website at the bottom of the Grants page)





Submit LOI - Confirmation







Thank you for applying for an Impact 100 grant through our 2026 grant cycle! **We are pleased to confirm that your LOI has been received electronically.** It will be reviewed shortly and if there are any errors in submission, you will be contacted.

Please visit our Grants Overview page for more information on our process. If you have any questions or concerns, please contact grants@impact100.org.

You will also receive an email confirmation.

DEADLINE: 5:00 pm, DECEMBER 10, 2025





Application Considerations

Key Considerations



Review Requirements and Commitments

Carefully examine the outlined activities and time commitments for the complete process. Do you have capacity?

Review the Financial Information that will be required in the Full Application

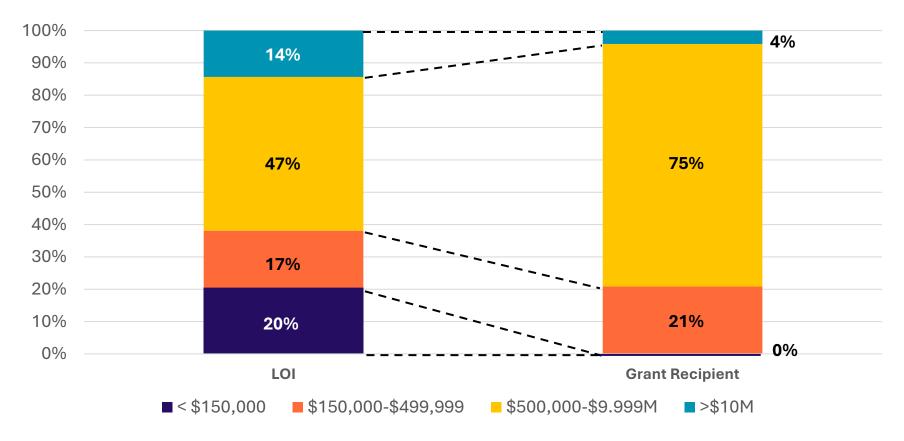
Are your financial records complete, current, accurate? Will you be prepared to answer questions that we may have?

Consider Your Project Fit

Is it new? Is it transformative?



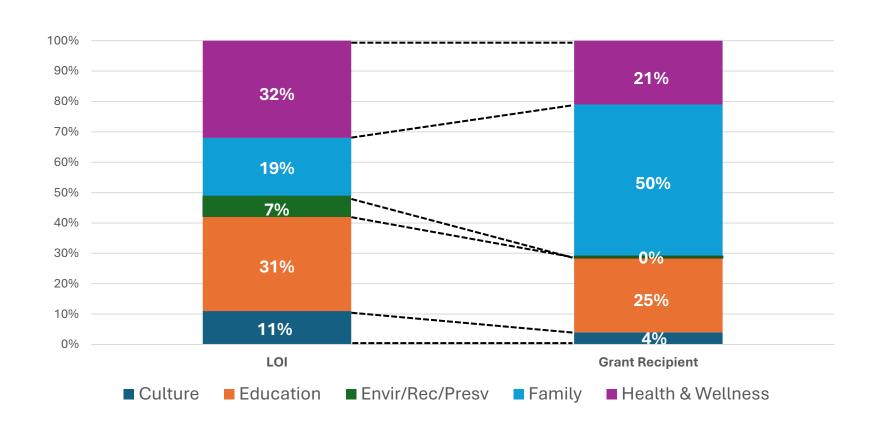
Impact 100 Grant Review Trends 2019-2025 LOI's Receiving Funding by Applicant Budget Size



Note: 1.5% of NPs submitting LOIs were of Undetermined size.



Impact 100 Grant Review Trends 2019-2025 LOI's Receiving Funding by Focus Area





Additional Information Session

Nonprofit Panel Discussion + Open Q&A 11/10/25 at 3:00 pm

- Several 2025 Impact 100 grant recipients will share their experiences and insights about their Impact 100 grant journeys. There will be opportunities to ask questions and learn from them.
- We will also have an opportunity to ask Impact 100 leadership any additional questions you may have after reviewing the Letter of Intent application.