



2020 Annual Report

PRESIDENT'S MESSAGE

DEAR COMMUNITY OF GIVERS,

With your support, Impact 100 made great progress in 2020 and awarded **four** transformational grants to nonprofits that serve our communities, as well as a \$68,000 gift to the COVID-19 Regional Response Fund activated by the Greater Cincinnati Foundation & United Way.

As a volunteer-run organization, 100% of member contributions go directly to the nonprofits we support. In 2020, 541 members accounted for \$468,000 collectively invested in our community. We're proud to support our 2020 grant recipients who continue to have a profound impact on the people they serve in our region:

GATEWAY COMMUNITY & TECHNICAL COLLEGE FOUNDATION | NEW LIFE FURNITURE BANK | CHANGING GEARS | WOMEN HELPING WOMEN

Thank you to our members, partners, sponsors, and friends who make our impactful giving possible. We look forward to continuing our legacy of impact and extend a heartfelt thanks to all of our members who donate, participate on committees, and volunteer with our grant applicants. We're a lean organization with massive impact across our 10-county region, because of our dedicated and passionate membership. Looking forward to 2021, and our first ever co-presidents, Annemarie Henkel & Sharon Mitchell.

Sarah Grace Mohr, President

Impact 100

2020 BOARD OF DIRECTORS

Sarah Grace Mohr, President

Fran Bitzer, Signature Events Chair,

Kathy Thornton, Grant Review

Coordinator, Vice President

Kate Burroughs, Marketing/PR Chair,

Vice President

Shannon Yung, Membership Chair, Vice

President

Kimberley Richards, Secretary

Clare O'Brien, Treasurer

Stacy Gendelman, Recruiting Chair

Barb Wriston-Ruddy, Recruiting Co-Chair

Emily Schmidt, Communications Chair

Erin Arnold, Website Chair

Rhiannon Hoeweler, Membership Co-Chair

Barb Magella, Finance Chair, CIRC Chair

Rose Palmieri, Volunteer Engagement

Coordinator

Cindy Givens, Nonprofit Coordinator

Deborah Merritt, Nonprofit Outreach

Deepika, Andavarapu, DEI Chair

Laureen McCorkle, Development Chair

Afroz Kharazmi, Focus Area Chair

Becky Scheeler, Focus Area Chair

Lisa O'Brien, Focus Area Chair

Jenny Berg, Focus Area Chair

Terri Abare, Focus Area Chair

ADVISORY ROLES

Wendy Steele, Founder | Marilyn Kinne, Nominating Chair | Clare Zlatic Blankemeyer, Governance Chair | Cindy Cosway,

Bookkeeper | Laura Menge, Young Philanthropist Liaison | Sue Baggott, Impact 100 Ambassador | Amy Goodman, Disbursement

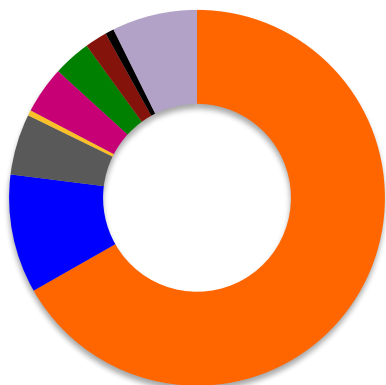
Coordinator | Jen Williams, Executive Assistant, Association Connection | Sandy Hatmaker, Association Connection



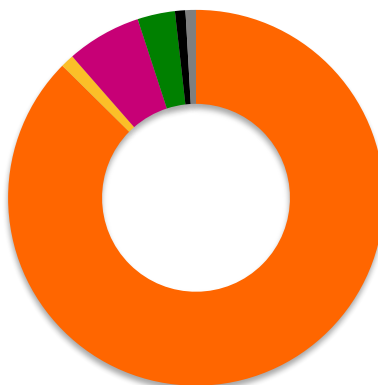
Financial Summary

Based on audited financial statements.

2020 Support & Revenue



2020 Expenses



Membership Dues	67%	\$389,563	Grants Awarded	87%	\$468,000
Foundation Grants	10%	\$59,544	Annual Awards Celebration	2%	\$6,194
Sponsorships	5%	\$30,577	Administrative Support	6%	\$34,374
Annual Awards Celebration	1%	\$2,773	Other Expenses	3%	\$17,278
All Other Contributions	4%	\$23,733	Other Special Events	1%	\$4,815
Matching Gifts	3%	\$18,875	Audit	1%	\$4,800
110% Contributions	2%	\$11,211	TOTAL EXPENSES		\$535,461
Other Special Events	1%	\$4,341			
Investment Income	7%	\$42,768			
TOTAL SUPPORT & REVENUE		\$583,385			

Program Expenses	95%	\$510,204
Management & General	3%	\$15,054
Fundraising	2%	\$10,203

2020 BALANCE SHEET

2019 ASSETS	
Operating Funds	\$145,237
Endowment	\$303,623
Membership & Grant Funds	\$715,015
TOTAL ASSETS	\$1,163,825

2020 LIABILITIES & NET ASSETS

LIABILITIES	
Grants Payable	\$360,427
NET ASSETS	\$803,448
TOTAL LIABILITIES & NET ASSETS	\$1,163,875

Impact 100 events are subsidized by unrestricted operating funds.

Acknowledgements of Sponsors

Every year, Impact 100 must raise funds separate from annual membership dues to pay for operational costs and special events. As we continue to grow, our need for operating funds will continue to increase as well. We extend our heartfelt thanks to our generous 2020 sponsors, grantors, members, and other donors for the support they provided to help us achieve our annual goals.

BIG IMPACT! SPONSOR

MH Equipment

PARTNER

Elsa Heisel Sule Foundation
Next Step
Pro Bono Partnership of Ohio*
Stifel

ADVOCATE

Ducks in a Row*
Greater Cincinnati Foundation
Leadership Council for Nonprofits
Lisa Brown Presents*
Lisa O'Brien, Realtor Sibcy Cline
Mackey & The Prosperity People
Neal's Design Remodel
UC Health

FRIEND

Grants Plus*
Johnson Investment Counsel
Madison Wealth Management
Manuel D. & Rhoda Mayerson Foundation
Merrill Lynch – Andrew Jarc/
Greg Vonderhaar
Neyer Properties, Inc.

* Denotes In Kind Donation

Our endowment includes board-directed funds and donor-designated funds for the Young Philanthropist Program, thanks to the generous grant of \$100,000 to support young philanthropists by the Charlotte R. Schmidlapp Fund, Fifth Third Bank, Trustee.