



# 2018 Annual Report

## PRESIDENT'S MESSAGE

### DEAR COMMUNITY OF GIVERS,

We made great progress in 2018. Our membership continues to grow and, collectively, with the additional support of a local foundation, we were able to award **six** transformational grants to nonprofits that serve our communities. As a member, you have made it possible for Impact 100 to pour more than \$4.69 million into impactful nonprofit initiatives that have improved lives in Greater Cincinnati, Northern Kentucky, and Eastern Indiana since 2001. We continue to fund nonprofits that impact these focus areas: Culture; Education; Family; Health and Wellness; and Environment, Preservation and Recreation.

Membership dues go directly toward funding grants, and, as a volunteer-run organization 100% of member contributions go directly to the nonprofits we support. In 2018, 478 members accounted for \$416,000 collectively invested in our community. In addition to renewing members like you, our 2018 grants were supported by a local foundation's generous donation of \$208,000. We're proud to support our 2018 grant recipients who continue to have a profound impact on the people they serve in our region:

[LA SOUPE](#) | [WELCOME HOUSE OF NORTHERN KENTUCKY](#) | [VENICE ON VINE](#) | [OUTDOOR ADVENTURE CLUBS](#) | [CITY GOSPEL MISSION](#) | [WAVE POOL](#)

We are able to guarantee that 100% of membership dues are used to fund transformational grants because of our partner organizations who provide resources that allow us to effectively, efficiently and successfully manage our organization. Thank you never feels like enough, but we extend our warmest regards to **The H.B., E.W. and F.R. Luther Charitable Foundation, Fifth Third Bank and Narley L. Haley, Co-Trustees** for their gift in 2018. We also would like to acknowledge the generosity of the **Charlotte R. Schmidlapp Fund, Fifth Third Bank, Trustee** for their \$100,000 endowment contribution to help sustain the Young Philanthropists Scholarship Program.

As we celebrate 2018 and prepare to award transformational grants in 2019, we recognize and thank all of our members, partners, sponsors and friends who make our impactful giving possible. I look forward to continuing our legacy of impact and extend a heartfelt thanks to all of our members who donate, participate on committees, and volunteer with our grant applicants. We're a lean organization with massive impact across our 10-county region, because of our dedicated and passionate membership.

**Clare Zlatic Blankemeyer, President**

*Impact 100*

## 2018 BOARD OF DIRECTORS

**Clare Zlatic Blankemeyer, President**

**Becky Scheeler, Secretary**

**Cindy Cosway, Treasurer**

**Rose Palmieri, Grant Review Coordinator**

**Jenny Berg, Recruiting Chair**

**Kristen Wevers, Marketing/PR Chair,**

*Vice President*

**Sarah Grace Mohr, Signature Events Chair,**

*Vice President*

**Donna Broderick, Past President,**

*Governance Chair*

**Christine Dauenhauer, Recruiting Co-Chair**

**Mary Beth Young, Communications Chair**

**Afrooz Kharazmi, Website Chair**

**Kim Carroll, Membership Co-Chair**

**Shannon Yung, Membership Chair**

**Cindy Givens, Nonprofit Coordinator**

**Teresa Benson, Finance Chair**

**Laureen McCorkle, Development Chair**

**Caroline Bieser, Focus Area Chair**

**Rhiannon Hoeweler, Focus Area Chair**

**Clare O'Brien, Focus Area Chair**

**Kathy Thornton, Focus Area Chair**

**Stephanie Tunison, Focus Area Chair**

## ADVISORY ROLES

**Wendy Steele, Founder** | **Marilyn Kinne, Nominating Chair** | **Lindsey Huhn, Young Philanthropist Liaison** | **Sue Baggott, Impact 100**

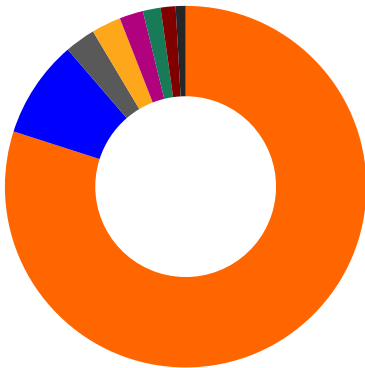
**Ambassador** | **Jen Williams, Executive Assistant, Association Connection** | **Sandy Hatmaker, Association Connection**



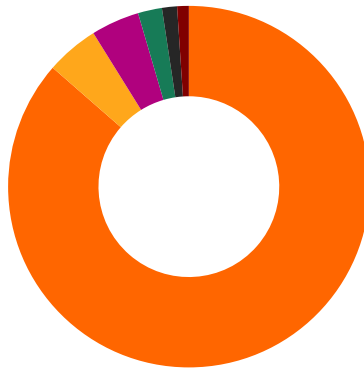
## Financial Summary

Based on audited financial statements.

### 2018 SUPPORT & REVENUE



### 2018 EXPENSES



<b>Membership Dues</b>	<b>80%</b>	\$639,450	<b>Grants Awarded</b>	<b>86%</b>	\$624,000
<b>Foundation Grants</b>	<b>9%</b>	\$70,000	<b>Annual Awards Celebration</b>	<b>5%</b>	\$34,078
<b>Sponsorships</b>	<b>3%</b>	\$21,900	<b>Administrative Support</b>	<b>4%</b>	\$31,200
<b>Annual Awards Celebration</b>	<b>2%</b>	\$21,095	<b>Other Expenses</b>	<b>2%</b>	\$15,508
<b>All Other Contributions</b>	<b>2%</b>	\$16,995	<b>Other Special Events</b>	<b>1%</b>	\$9,734
<b>Matching Gifts</b>	<b>1%</b>	\$12,715	<b>Audit</b>	<b>1%</b>	\$7,500
<b>110% Contributions</b>	<b>1%</b>	\$10,614	<b>TOTAL EXPENSES</b>		\$722,020
<b>Other Special Events</b>	<b>1%</b>	\$7,115	<b>Program Expenses</b>	<b>95%</b>	\$688,561
<b>Investment Income</b>	<b>&gt;1%</b>	\$3,427	<b>Management &amp; General</b>	<b>3%</b>	\$17,910
<b>TOTAL SUPPORT &amp; REVENUE</b>		\$803,311	<b>Fundraising</b>	<b>2%</b>	\$15,549

### 2018 BALANCE SHEET

2018 ASSETS	
Operating Funds	\$38,721
Endowment	\$199,480
Membership & Grant Funds	\$687,852
<b>TOTAL ASSETS</b>	<b>\$926,053</b>

### 2018 LIABILITIES & NET ASSETS

LIABILITIES	
Grants Payable	\$304,737
<b>NET ASSETS</b>	<b>\$621,316</b>
<b>TOTAL LIABILITIES &amp; NET ASSETS</b>	<b>\$926,053</b>

Impact 100 events are subsidized by our operating funds. Registration fees for the Annual Awards Celebration cover only 62% of the event costs, while the registration fees for all other special events cover 73% of those event costs.

Our endowment includes board-directed funds and donor-designated funds for the Young Philanthropist Program, thanks to the generous grant of \$100,000 to support young philanthropists by the Charlotte R. Schmidlapp Fund, Fifth Third Bank, Trustee.

## Acknowledgements of Sponsors

Every year, Impact 100 must raise funds separate from annual membership dues to pay for operational costs and special events. As we continue to grow, our need for operating funds will continue to increase as well. We extend our heartfelt thanks to our generous 2018 sponsors, grantors, members, and other donors for the support they provided to help us achieve our annual goals.

### BIG IMPACT! SPONSOR

Fidelity Investments

### PARTNER

Richter & Phillips

### ADVOCATE

Elsa Heisel Sule Foundation

Lisa Brown Presents

Neal's Design Remodel

Pro Bono Partnership of Ohio

### FRIEND

Contemporary Cabinetry East

Fifth Third Bank

Madison Wealth Management

Merrill Lynch – Andrew Jarc/  
Greg Vonderhaar

Neyer Properties, Inc.

RiskSOURCE Clark-Theders

Tommy Campbell, Red Shoe  
Production Company

### SUPPORTER

JANCOA

Melissa A. Montag, Montag CPA

Teepe Family Foundation